

Indigo Pacific Pty Ltd
Summary P&L
2 Month Period Ended 30 June 2011

	Maintenance	Sales	Consulting	Total
Total Income	359,531	150,979	330,702	841,212
Total Cost of Sales	156,300	83,329	126,427	366,057
Gross Margin	203,231	67,650	204,275	475,156
Total Expenses	27,519	40,062	18,374	85,955
Net Profit (Loss)	175,712	27,588	185,901	389,200

For personal use only

Indigo Pacific Pty Ltd

Level 6, 118-120 Pacific Highway

St Leonards NSW 2065

*Maintenance***Profit & Loss Forecast****Actual 2 Month Period Ended 30 June 2011**

Account Name	May	June	2 Months
Income			
Adobe Mtce	\$166,927	\$192,605	\$359,531
Extended Application Support	\$0	\$0	\$0
FormsPlus Mtce	\$0	\$0	\$0
Other Maintenance	\$0	\$0	\$0
Total income	\$166,927	\$192,605	\$359,531
Cost of Sales			
COS - Adobe Maintenance - AUD	\$71,370	\$84,931	\$156,300
COG - FormsPlus Maintenance	\$0	\$0	\$0
COG - RedDot Maintenance	\$0	\$0	\$0
COG - Other Maintenance	\$0	\$0	\$0
Total Cost of Sales	\$71,370	\$84,931	\$156,300
Gross Margin	\$95,557	\$107,674	\$203,231
Expense			
Salaries & Wages	\$8,333	\$8,333	\$16,667
Superannuation	\$750	\$750	\$1,500
Leave Provisions	\$698	\$698	\$1,397
Payroll Tax	\$495	\$240	\$735
Workers Comp	\$27	\$27	\$54
Travel	\$0	\$47	\$47
Telephones	\$6	\$113	\$119
Rent - Office	\$500	\$500	\$1,000
Office Supplies	\$0	\$0	\$0
Postage/Couriers	\$0	\$0	\$0
Malaysia Support	\$2,000	\$2,000	\$4,000
Admin Support	\$1,000	\$1,000	\$2,000
Total Expense	\$13,810	\$13,709	\$27,519
Net Profit (Loss)	\$81,747	\$93,965	\$175,712

Indigo Pacific Pty Ltd

Level 6, 118-120 Pacific Highway

St Leonards NSW 2065

SALES

Profit & Loss Statement

Actual 2 Month Period Ended 30 June 2011

Account Name	May	June	2 Months
SALES			
Income			
Adobe - Product	\$ 6,357	\$ 11,000	\$ 17,357
Adobe FLP US			\$ -
DocOrigin Product	\$ -	\$ -	\$ -
Adobe Mtce	\$ 4,668	\$ 501	\$ 5,168
Misc Revenue	\$ 7,300		\$ 7,300
HP Solutions		\$ 42,517	\$ 42,517
Scanning Software & Rightfax		\$ 78,637	\$ 78,637
Total Income	\$ 18,325	\$ 132,655	\$ 150,979
Cost of Sales			
COS - Adobe Product	\$ 4,686	\$ 8,105	\$ 12,792
COS - DocOrigin Product	\$ -	\$ -	\$ -
COS - Adobe Maintenance - AUD	\$ 2,350	\$ 201	\$ 2,551
COS - HP Solutions		\$ 23,857	\$ 23,857
COS - Scanning Software & Rightfax		\$ 44,130	\$ 44,130
Total Cost of Sales	\$ 7,037	\$ 76,293	\$ 83,329
GP	\$ 11,288	\$ 56,362	\$ 67,650
Expense			
Salaries & Wages	\$ 12,667	\$ 21,231	\$ 33,897
Commissions	\$ 5,903	\$ -	\$ 5,903
Superannuation	\$ 1,965	\$ 1,038	\$ 3,003
Leave Provisions	\$ 324	-\$ 10,505	-\$ 10,181
Payroll Tax	\$ 1,119	\$ 1,214	\$ 2,333
Workers Compensation	\$ 62	\$ 67	\$ 128
Travel	\$ 47	\$ 848	\$ 895
Entertainment & Meals	\$ 100	\$ -	\$ 100
Telephones	\$ 408	\$ 337	\$ 745
Rent - Office	\$ 1,500	\$ 1,000	\$ 2,500
Office Supplies	\$ 98	-\$ 359	-\$ 261
Postage/Couriers	\$ -	\$ -	\$ -
Staff Amenities	\$ -	\$ -	\$ -
Repairs & Maintenance	\$ -	\$ -	\$ -
Bank/Govt Charges	\$ -	\$ -	\$ -
Conference Expenses	\$ -	\$ -	\$ -
In House Training Expenses	\$ -	\$ -	\$ -
Internet	\$ -	\$ -	\$ -
Catering	\$ -	\$ -	\$ -
Acctg & Mgmt Support	\$ 500	\$ 500	\$ 1,000
Total Expense	\$ 24,691	\$ 15,371	\$ 40,062
Net Profit (Loss)	-\$ 13,403	\$ 40,991	\$ 27,588

IP Consulting - P&L
2 Month Period Ended 30 June 2011

	May	Jun	2 Months
Revenue	153,786	176,916	330,702
Direct Expenses			
Wages	46,158	60,875	107,033
Super	4,118	5,443	9,561
Payroll Tax	2,740	3,614	6,354
Annual Leave Provision	(817)	3,946	3,129
Work Cover	151	199	350
Contractors	-	-	-
Total Direct Expenses	52,351	74,077	126,427
Gross Profit	101,435	102,840	204,275
Indirect Expenses			
Hotline Support	2,000	2,000	4,000
Acctg & Mgmt Support	500	500	1,000
Rent	3,500	3,500	7,000
	6,000	6,000	12,000
Other Expenses			
Communications	563	852	1,415
Office Expenses	78	0	78
Travel - Domestic	1,060	1,340	2,400
Travel - Overseas	0	2,481	2,481
	1,701	4,673	6,374
Total Indirect Expenses	7,701	10,673	18,374
EBITDA	93,734	92,166	185,901
Interest	-	-	-
PBT	93,734	92,166	185,901

For personal use only