

## RXP Services Ltd Quarterly Report - Brief Commentary

Report on Activities for the Quarter Ended 31 March 2012

### Highlights:

- Cashflow generated from operations continues to build
- RXP Services now has over 100 people
- The pipeline of work is strong with several new clients added
- Integration activities associated with the acquisitions has now been completed

### Corporate & Finance:

Cash on Hand: \$726K

Cash flow from operations: \$324K

The positive cashflow from operations for the quarter of \$324K was in line with expectations.

It's also worth noting that during the quarter:

- payments made to the vendors of the acquired businesses, reduced deferred consideration liabilities, amounting to \$820K.

Based on current actual results and forecasts from operations, we expect positive cashflow to continue.

For further information, please contact either myself or Chris Shearer (CFO) on 03 8256 4855.

Ross Fielding – CEO & Managing Director,  
RXP Services Limited

## Appendix 4C

### Quarterly report for entities admitted on the basis of commitments

Name of entity

RXP Services Limited

ABN

30 146 959 917

Quarter ended ("current quarter")

March 2012

#### Consolidated statement of cash flows

Cash flows related to operating activities		Current quarter \$A'000	Year to date 9 months \$A'000
1.1	Receipts from customers	3,942	5,598
1.2	Payments for (a) staff costs	(3,223)	(5,181)
	(b) advertising and marketing	-	-
	(c) research and development	-	-
	(d) leased assets	-	-
	(e) other working capital	(396)	(511)
1.3	Dividends received	-	-
1.4	Interest and other items of a similar nature received	5	11
1.5	Interest and other costs of finance paid	(4)	(4)
1.6	Income taxes paid	-	-
1.7	Other (provide details if material)	-	-
	<b>Net operating cash flows</b>	<b>324</b>	<b>(87)</b>

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	Current quarter \$A'000	Year to date 9 months \$A'000
1.8 Net operating cash flows (carried forward)	324	(87)
<b>1.9 Cash flows related to investing activities</b>		
Payment for acquisition of:		
(a) businesses (item 5)	(820)	(4,982)
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	(3)	(7)
(e) other non-current assets	-	-
<b>1.10 Proceeds from disposal of:</b>		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	-	-
<b>Net investing cash flows</b>	<b>(823)</b>	<b>(4,989)</b>
<b>1.14 Total operating and investing cash flows</b>	<b>(499)</b>	<b>(5,076)</b>
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	-	7,501
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	500	500
1.18 Repayment of borrowings	-	(937)
1.19 Dividends paid	-	-
1.20 Other – capital raising expenses	(109)	(1,285)
<b>Net financing cash flows</b>	<b>391</b>	<b>5,779</b>
<b>Net increase (decrease) in cash held</b>	<b>(108)</b>	<b>703</b>
1.21 Cash at beginning of quarter/year to date	834	23
1.22 Exchange rate adjustments to item 1.20	-	-
<b>1.23 Cash at end of quarter</b>	<b>726</b>	<b>726</b>

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**Payments to directors of the entity and associates of the directors**

**Payments to related entities of the entity and associates of the related entities**

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	260
1.25	Aggregate amount of loans to the parties included in item 1.11	-

1.26 Explanation necessary for an understanding of the transactions

Remuneration paid to executive and non-executive directors of the Company

**Non-cash financing and investing activities**

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

Nil

2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

Nil

**Financing facilities available**

*Add notes as necessary for an understanding of the position.*

		Amount available \$A'000	Amount used \$A'000
3.1	Loan facilities	800	500
3.2	Credit standby arrangements	-	-

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### Reconciliation of cash

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A'000	Previous quarter \$A'000
4.1	Cash on hand and at bank	726	834
4.2	Deposits at call	-	-
4.3	Bank overdraft	-	-
4.4	Other (provide details)	-	-
<b>Total: cash at end of quarter (item 1.23)</b>		<b>726</b>	<b>834</b>

### Acquisitions and disposals of business entities

		Acquisitions (Item 1.9(a))	Acquisitions (Item 1.9(a))
5.1	Name of entity	Vanguard Integration Pty Ltd	Indigo Pacific Pty Ltd Indigo Pacific Pte Ltd
5.2	Place of incorporation or registration	Melbourne	Sydney and Hong Kong
5.3	Consideration for acquisition	\$11,736,737	\$9,000,000
5.4	Total net assets	Nil	(\$728,398)
5.5	Nature of business	Information and Communications Services Company	Information and Communications Services Company

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**Compliance statement**

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.

Sign here:



Chief Executive Officer

Date: 26 April 2012

Print name: Ross Fielding

**Notes**

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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