

ASX RELEASE

RXP SERVICES LIMITED

Quarterly Report - Brief Commentary

Attached for release to the market is a copy of the Appendix 4C - Quarterly report for entities admitted on the basis of commitments for the quarter ending 31 March 2013.

Highlights

- Acquisition of Zenith Solutions Pty Ltd executed on 7 January 2013 strengthening our Business Intelligence and Information Management Practice whilst also adding a number of key clients in both Melbourne and Canberra
- Revenue continues to grow with cash receipts from customers for the three months ended 31 March 2013 (3Q13) of \$10.2M up 78.67% from the previous three months ended 31 December 2012 of \$5.7M (2Q13)
- During the three months to 31 March 2013 (3Q13), the company settled all outstanding financial obligations in respect of the Vanguard and Indigo acquisitions amounting to \$2.2M. The company also made the initial completion payment in respect of the Zenith acquisition amounting to \$1.8M
- Cash on Hand as at 31 March 2013 was \$2.4M with cash flow from our underlying business remaining positive and growing in line with the growth in underlying revenue

Commenting on the company's cash flow performance over the March 2013 quarter, RXP's Chief Financial Officer Christopher Shearer said the result reflected the strength of the RXP business model to grow both organically and through targeted acquisitions.

"Our business continues to perform strongly and the addition of NSI and Zenith has contributed positively to the March quarter."

"We expect cash flow from operations to continue to build into the future."

For further information, please contact either myself or Ross Fielding (CEO) on 03 8256 4855.

Appendix 4C

Quarterly report for entities admitted on the basis of commitments

Name of entity

RXP Services Limited

ABN

30 146 959 917

Quarter ended ("current quarter")

March 2013

Consolidated statement of cash flows

Cash flows related to operating activities		Current quarter \$A'000	Year to date (9months) \$A'000
1.1	Receipts from customers	10,195	22,369
1.2	Payments for (a) staff costs	(5,353)	(14,296)
	(b) advertising and marketing	-	-
	(c) research and development	-	-
	(d) leased assets	-	-
	(e) other working capital	(3,670)	(6,754)
1.3	Dividends received	-	-
1.4	Interest and other items of a similar nature received	5	18
1.5	Interest and other costs of finance paid	(10)	(38)
1.6	Income taxes paid	-	-
1.7	Other (provide details if material)	-	-
	Net operating cash flows	1,167	1,299

+ See chapter 19 for defined terms.

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Quarterly report for entities
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	Current quarter \$A'000	Year to date 9 months \$A'000
1.8 Net operating cash flows (carried forward)	1,167	1,299
1.9 Cash flows related to investing activities		
Payment for acquisition of:		
(a) businesses (item 5)	(3,985)	(7,325)
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	(18)
1.10 Proceeds from disposal of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	-	-
Net investing cash flows	(3,985)	(7,343)
1.14 Total operating and investing cash flows	(2,818)	(6,044)
Cash flows related to financing activities		
1.15 Proceeds from issues of shares, options, etc.	100	8,200
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	(15)	160
1.18 Repayment of borrowings	-	-
1.19 Dividends paid	-	-
1.20 Other – capital raising expenses	(102)	(696)
Net financing cash flows	(17)	7,664
Net increase (decrease) in cash held	(2,835)	1,620
1.21 Cash at beginning of quarter/year to date	5,236	781
1.22 Exchange rate adjustments to item 1.20	-	-
1.23 Cash at end of quarter	2,401	2,401

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Quarterly report for entities
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Payments to directors of the entity and associates of the directors

Payments to related entities of the entity and associates of the related entities

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	116
1.25	Aggregate amount of loans to the parties included in item 1.11	-

1.26 Explanation necessary for an understanding of the transactions

Remuneration paid to executive and non-executive directors of the Company for the period

Non-cash financing and investing activities

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

Nil

2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

Nil

Financing facilities available

Add notes as necessary for an understanding of the position.

		Amount available \$A'000	Amount used \$A'000
3.1	Loan facilities	800	605
3.2	Credit standby arrangements	-	-

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Reconciliation of cash

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A'000	Previous quarter \$A'000
4.1	Cash on hand and at bank	2,401	5,236
4.2	Deposits at call	-	-
4.3	Bank overdraft	-	-
4.4	Other (provide details)	-	-
Total: cash at end of quarter (item 1.23)		2,401	5,236

Acquisitions and disposals of business entities

	Acquisitions (Item 1.9(a))	Acquisitions (Item 1.9(a))
5.1 Name of entity	Stonewell Consulting P/L	PL Consulting Pte Ltd
5.2 Place of incorporation or registration	Melbourne	Hong Kong
5.3 Consideration for acquisition	\$4,061,000	\$750,000
5.4 Total net assets	Nil	Nil
5.5 Nature of business	ICT Professional Services	ICT Professional Services

	Acquisitions (Item 1.9(a))	Acquisitions (Item 1.9(a))
5.1 Name of entity	NSI Technology P/L	Zenith Solutions Pty Ltd
5.2 Place of incorporation or registration	Melbourne	Melbourne
5.3 Consideration for acquisition	\$6,300,000	\$6,400,000
5.4 Total net assets	Nil	Nil
5.5 Nature of business	ICT Professional Services	ICT Professional Services

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Compliance statement

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.



Sign here:

Chief Financial Officer

Date: 29 April 2013

Print name: Christopher Shearer

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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